

Residential Sales Statistics
Feb-20

Local Association	2020 YTD # Sales	2019 YTD # Sales	20-19 YTD % Change	2020 YTD Avg Price	2019 YTD Avg Price	20-19 YTD % Change	2020 JAN Sales	2019 JAN Sales	20-19 % Change	2020 JAN Avg Price	2019 JAN Avg Price	20-19 % Change
Ann Arbor Area Board of REALTORS®	429	446	-3.81%	\$306,140	\$261,343	17.14%	190	211	-9.95%	\$310,154	\$305,207	1.62%
Antrim Charlevoix Kalkaska Association of REALTORS®	77	72	6.94%	\$241,357	\$348,451	-30.73%	42	30	40.00%	\$271,086	\$391,712	-30.79%
Battle Creek Area Association of REALTORS®	237	220	7.73%	\$138,968	\$126,637	9.74%	121	98	23.47%	\$129,989	\$130,800	-0.62%
Bay County REALTOR® Association	139	126	10.32%	\$107,788	\$100,767	6.97%	65	49	32.65%	\$104,129	\$102,873	1.22%
Branch County Association of REALTORS®	61	57	7.02%	\$134,783	\$121,439	10.99%	33	22	50.00%	\$146,848	\$121,191	21.17%
Central Michigan Association of REALTORS®	122	125	-2.40%	\$128,872	\$138,433	-6.91%	63	59	6.78%	\$117,740	\$128,118	-8.10%
Clare-Gladwin Board of REALTORS®	114	91	25.27%	\$103,920	\$92,337	12.54%	56	45	24.44%	\$114,069	\$100,181	13.86%
Detroit Board of REALTORS®	692	673	2.82%	\$78,705	\$64,278	22.44%	413	380	8.68%	\$80,457	\$63,897	25.92%
Eastern U.P. Board of REALTORS®	55	61	-9.84%	\$121,561	\$102,445	18.66%	26	23	13.04%	\$127,304	\$117,047	8.76%
Emmet Association of REALTORS®	87	91	-4.40%	\$396,113	\$337,629	17.32%	41	46	-10.87%	\$299,510	\$315,809	-5.16%
Genesee County	630	700	-10.00%	\$139,547	\$142,848	-2.31%	314	315	-0.32%	\$129,244	\$145,529	-11.19%
Grand Rapids Association of REALTORS®	1,824	1,547	17.91%	\$245,010	\$237,256	3.27%	878	778	12.85%	\$242,600	\$235,281	3.11%
Greater Kalamazoo Association of REALTORS®	546	503	8.55%	\$188,764	\$186,798	1.05%	286	252	13.49%	\$196,181	\$192,398	1.97%
Greater Lansing Association of REALTORS®	768	921	-16.61%	\$174,376	\$172,865	0.87%	384	507	-24.26%	\$168,268	\$175,787	-4.28%
Greater Shiawassee Association of REALTORS®	44	67	-34.33%	\$119,298	\$131,461	-9.25%	19	40	-52.50%	\$107,774	\$135,641	-20.54%
Greater Wayne County	1,375	1,528	-10.01%	\$188,600	\$179,899	4.84%	693	751	-7.72%	\$185,207	\$174,294	6.26%
Grosse Pointe	76	102	-25.49%	\$347,044	\$326,190	6.39%	33	46	-28.26%	\$378,027	\$336,974	12.18%
Hillsdale County Board of REALTORS®	51	49	4.08%	\$146,147	\$122,368	19.43%	19	26	-26.92%	\$145,474	\$119,194	22.05%
Huron County	12	11	9.09%	\$140,596	\$179,782	-21.80%	6	6	0.00%	\$145,025	\$99,033	46.44%
Jackson Area Association of REALTORS®	276	300	-8.00%	\$160,422	\$149,210	7.51%	134	159	-15.72%	\$143,588	\$148,718	-3.45%
Lapeer County	114	111	2.70%	\$220,970	\$202,743	8.99%	50	49	2.04%	\$214,971	\$190,489	12.85%
Lenawee County Association of REALTORS®	81	56	44.64%	\$151,379	\$157,929	-4.15%	81	56	44.64%	\$151,379	\$157,929	-4.15%
Livingston County	289	301	-3.99%	\$305,525	\$298,222	2.45%	153	148	3.38%	\$315,211	\$311,397	1.22%
Oakland County	1,636	1,744	-6.19%	\$314,330	\$292,201	7.57%	805	807	-0.25%	\$329,246	\$294,617	11.75%
Macomb County	1,174	1,214	-3.29%	\$192,468	\$174,901	10.04%	596	606	-1.65%	\$180,000	\$160,500	12.15%
Mason-Oceana-Manistee Board of REALTORS®	115	98	17.35%	\$205,276	\$174,304	17.77%	62	50	24.00%	\$222,663	\$183,782	21.16%
Midland Board of REALTORS®	138	127	8.66%	\$169,312	\$166,463	1.71%	61	68	-10.29%	\$155,821	\$176,696	-11.81%
Monroe Down River Association of REALTORS®	228	211	8.06%	\$172,339	\$163,537	5.38%	110	114	-3.51%	\$173,516	\$172,395	0.65%
Montcalm County Association of REALTORS	81	71	14.08%	\$151,390	\$140,412	7.82%	40	25	60.00%	\$141,708	\$142,224	-0.36%
Northeastern Michigan Board of REALTORS®	82	88	-6.82%	\$113,984	\$109,010	4.56%	49	36	36.11%	\$111,702	\$117,263	-4.74%
Paul Bunyan Board of REALTORS®	98	70	40.00%	\$144,344	\$120,059	20.23%	42	32	31.25%	\$162,919	\$116,953	39.30%
Saginaw Board of REALTORS®	281	247	13.77%	\$134,471	\$123,169	9.18%	132	125	5.60%	\$136,713	\$134,075	1.97%
Sanilac County	39	42	-7.14%	\$154,610	\$152,461	1.41%	14	16	-12.50%	\$175,275	\$196,944	-11.00%
Southwestern Michigan Association of REALTORS®	346	344	0.58%	\$216,068	\$207,434	4.16%	177	167	5.99%	\$216,418	\$197,911	9.35%
St. Clair County	215	231	-6.93%	\$170,968	\$159,795	6.99%	106	88	20.45%	\$170,474	\$162,254	5.07%
St. Joseph County Association of REALTORS®	86	81	6.17%	\$149,639	\$140,418	6.57%	55	37	48.65%	\$147,833	\$168,768	-12.40%
Traverse Area Association of REALTORS®	314	328	-4.27%	\$305,718	\$283,496	7.84%	138	190	-27.37%	\$335,439	\$269,478	24.48%
Tuscola County	37	46	-19.57%	\$135,019	\$99,873	35.19%	18	17	5.88%	\$114,467	\$112,357	1.88%
Upper Peninsula Association of REALTORS® *	271	262	3.44%	\$122,006	\$111,618	9.31%	141	139	1.44%	\$137,722	\$104,798	31.42%
Water Wonderland Board of REALTORS®	239	251	-4.78%	\$149,334	\$131,051	13.95%	126	128	-1.56%	\$169,699	\$144,835	17.17%
West Central Association of REALTORS®	188	172	9.30%	\$146,782	\$126,111	16.39%	99	78	26.92%	\$154,523	\$128,238	20.50%
West Michigan Lakeshore Association of REALTORS®	685	637	7.54%	\$120,207	\$208,272	-42.28%	360	336	7.14%	\$228,518	\$200,468	13.99%
TOTALS	14,352	14,422	-0.49%	\$179,861	\$172,998	3.97%	7,231	7,155	1.06%	\$183,069	\$175,811	4.13%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula